

Murphy's Laws of the Recruitment Jungle

- All hires were needed yesterday, but some were actually needed the day before.
- The availability of the best people never coincides with your needs.
- A person is never as good as their resume.
- When education and experience match your job description, salary level is always out of line.
- The person with the best resume has the weakest handshake.
- No hire is made from a resume, but few interviews are made without one.
- Salary negotiations never result in a lower offer.
- Filling a position takes three times longer than you expected, and six times longer than the time you have.
- Most resumes do not match the description in your want ad.
- The size and reputation of your company is directly proportional to the effort of a search firm.
- If you're feeling good, don't worry, you'll get over it.
- The more time you spend reviewing resumes, the less likely it is you'll find the right candidate.
- The number of new employees coming in the front door is in direct proportion to the number going out the back door.